The OFFICIAL DESTINATION GUIDE for ALLEGANY COUNTY, MARYLAND

# Inspire Travel

REACH VISITORS WHO ARE READY TO ENGAGE WITH YOUR BUSINESS!

Published By POSTERN

Advertising in the Visit Mountain Maryland Destination Guide guarantees that your business' story is seen by tens of thousands of active and committed visitors who spend money each and every day in Allegany County.



### ALLEGANY COUNTY OFFICIAL MEDIA KIT

## 2026 PRINT ADVERTISING OPTIONS & RATES



"The 2026 Destination Guide puts your business and messaging in front of tens of thousands of targeted customers and demonstrates your support for the tourism industry in Mountain Maryland!"

#### Ashli Workman,

Director of Tourism for Allegany County

VISIT MOUNTAIN MARYLAND— THE OFFICIAL DESTINATION GUIDE FOR ALLEGANY COUNTY, MD, CONNECTS YOUR BRAND WITH ADVENTURE-SEEKING TRAVELERS AND AUTHENTIC SMALL-TOWN EXPLORERS.

From the scenic byways of the Allegheny Mountains to the charming streets of Cumberland and Frostburg, this resource offers a comprehensive look at what makes Allegany County a unique destination. Whether it's embarking on a trail, exploring downtown shops, or enjoying local flavors at a restaurant or brewery, both visitors and residents will turn to it for inspiration on where to stay, eat, and play. This guide helps them make decisions about what to see and do—and ultimately where to spend their time and money.

When you advertise with us, you're not just buying space—you're buying visibility, credibility, and conversion.

AD SIZE (Width x Height; in Inches)	RATE		
FULL PAGE Trim Size: 8"x10.5" Bleed Size: 8.5"x11"	\$1575		
<b>2/3 PAGE</b> Vertical: 4.634"x9.675"	\$1365		
1/2 PAGE Vertical: 4.634"x7.113" Horizontal: 7.032"x4.714"	\$945		
<b>1/3 PAGE</b> Square: 4.634"x4.714" Vertical: 2.236"x9.675"	\$840		
<b>1/4 PAGE</b> Vertical: 3.436"x4.714"	\$735		
1/6 PAGE Vertical: 2.236"x4.714" Horizontal: 4.634"x2.279"	\$525		

PREMIUM AD PAGES	RATE
BACK COVER	\$4095
INSIDE FRONT COVER	\$3570
FRONT ADJACENT PAGE	\$3255
INSIDE BACK COVER	\$3675
BACK ADJACENT PAGE	\$2100

#### **TOURISM GENERATES**

## \$202 MILLION

IN VISITOR SPENDING AND \$48 MILLION IN TOURISM TAX REVENUES IN ALLEGANY COUNTY!

#### NEED HELP CREATING YOUR AD?

## Let the Postern team craft your ad for you.

\$200 Design Fee

## FOR MORE INFORMATION

Call 301-631-2401 or email visitor@posternagency.com

**POSTERM** 

70,000

Destination Guides will be mailed and distributed locally, regionally, and internationally through advertising lead fulfillment, website requests, tradeshow distribution, and welcome centers in 2026.

#### **IMPORTANT DATES**

#### **EARLY BIRD DISCOUNT**

5% off with reservation and half deposit received by December 12, 2025

#### **AD PLACEMENT DEADLINE**

January 16, 2026

#### **ALL COMPLETE ADS OR MATERIALS DUE**

January 23, 2026

#### **PUBLICATION DATE**

April 2026

## **ALLEGANY COUNTY OFFICIAL MEDIA KIT 2026 ADVERTISING CONTRACT**

DATE											
2012											
ADVERTISER	SER CONTACT PERSON										
ADDRESS											
PHONE				FAX							
EMAIL											
PRINT ADVERTISING	OPTIONS										
☐ Same ad as last year	PRINT AD SIZE	☐ Full page	□ 2/3 □ 1/2	□ 1/3	□ 1/4	□ 1/6	NET COST*				
☐ Edits to last year's ad☐ New ad	ORIENTATION	☐ Vertical	☐ Horizontal	☐ Squa	re		<b>-</b> \$				
The Advertiser hereby contribute ad of retail display advin accordance with the terr	ertising indicated	writte adver	tisements will not b n confirmation fron tising agency. Can	n advertise cellations o	er or of contrac	or deliver	y of the publication will be mailed red to each advertiser and each without charge.				
outlined below:  1 Acceptance of advertising the Publisher's approval agreement by the adverto indemnify and save the	space inserti Publisl	must be made in writing 30 days before the space deadline. If materials for a confirmed insertion are not delivered by the deadline, Publisher has the right to bill the advertiser for the reserved space.			All terms outlined h	<b>6</b> Verbal agreements are not recognized. All terms and conditions other than those outlined herein shall be in writing and signed by both the advertiser and the Publisher.					
from and against any cla	<b>3</b> Reque	3 Requests for position will be accommodated				TERMS & CONDITIONS  1. Downwart torms: Upless otherwise noted					

Publisher. Position may be reserved for 1/3

the applicable rate on a space-available

page sizes and larger at a 15% premium above

basis. However, the Publisher reserves the right

to determine the actual position and to bill at

the regular rates. In no case will the position of

subject matter of such advertisements. All agreements are subject to contingencies beyond the control of the Publisher, who shall not be liable for damages if for any reason the advertisement is not published.

Publisher's liability for error or omissions in the

text of any advertisement shall not exceed

for errors unless copy is submitted by the

materials due date.

- an advertisement entitle an advertiser to an the cost of the space occupied by the error. adjustment or refund. The Publisher will assume no responsibilities **4** Advertising that resembles editorial, at the determination of the Publisher will be marked "Advertisement."
- 1 Payment terms: Unless otherwise noted, invoices are payable net 30 days after invoice date.
- 2 Balances unpaid after 30 days of invoice date are subject to 1.5% monthly finance charge.
- 3 Accounts delinquent for 90 days will be placed in collection. For such accounts, advertiser agrees to pay an additional 25% collection charge.
- **4** Billing discrepancies must be reported in writing to your account executive within 10 days of invoice date. After 10 days, invoices will be considered accurate.

SIGNATURE DATE

#### 2026 ADVERTISING CONTRACT

#### **ADVERTISING TERMS & CONDITIONS**

- » Acceptance of advertising is subject to the approval of Allegany County and Postern (Publisher). Advertiser and/or agency agrees to indemnify and save Allegany County and Postern harmless from and against any claims or suits, without limitation, based on the content or subject matter of such advertisements. All agreements are subject to contingencies beyond the control of Allegany County and Postern, which shall not be liable for damages if for any reason the advertisement is not published.
- Advertising materials must be submitted in a form specified under Ad Production Requirements. All ads must be accompanied by the required proofs. Errors occurring because provided materials or proofs fail to meet Ad Production Requirements shall not entitle an advertiser to an adjustment or refund
- Ads that do not meet Ad Production Requirements or specified ad sizes may be altered at the publisher's discretion.
- Advertisements will not be canceled without written confirmation from advertiser or advertising agency. Cancellations of contract must be made in writing 30 days before the

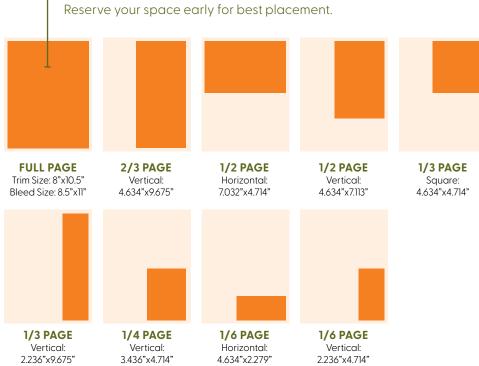
- space deadline. If materials for a confirmed insertion are not delivered by the deadline, publisher (Postern) has the right to bill the advertiser for the reserved space.
- » Requests for position will be accommodated as space permits at the publisher's discretion. In no case will the position of an advertisement entitle an advertiser to an adjustment or refund.
- If publishing or printing error occurs, publisher's liability is limited to the cost of space occupied by error in ad. Advertiser or authorized agency must notify publisher of any error in writing within 30 days of publishing date.
- Publisher is not liable for errors if ads have been supplied in a format that meets the ad production requirements.
- » All advertising prices are net.
- » Invoices are payable net 30 days after invoice date. Balance unpaid after 30 days of invoice date are subject to 1.5% monthly finance charge.
- » Accounts delinquent for 90 days will be placed in collection. For such accounts, advertiser agrees to pay an additional 25% collection charge, court cost and reasonable attorney's fees, regardless of whether a lawsuit is initiated.

- Verbal agreements are not recognized. All terms and conditions other than those outlined herein shall be in writing and signed by both advertiser and publisher.
- Billing discrepancies must be reported in writing to your account executive within 10 days of invoice date. After 10 days, invoices will be considered accurate.

#### **PRICING**

- Early Bird discount of 5% with reservation and half deposit received by December 12, 2025.
- Ad Agency discount of 15% to recognized ad agencies for digital ads with color matchprint and collected files to specifications as described in ad requirement description.
- Guaranteed Preferred Positions add 15% and are only available for ads 1/2 page or larger.
- Discount cap of 20%.
- Discount is void if ads and/or files are not submitted as specified.

#### **PICK YOUR SIZE BELOW!**



#### **AD PRODUCTION REQUIREMENTS**

- **>> FILE FORMAT:** Press-quality or PDF/x1a:2001 PDF is the preferred file format. TIFF or EPS file formats are also acceptable. We do not accept Pagemaker, Microsoft Word, Publisher or PowerPoint files
- » COLOR/INK: All artwork, linked files, and embedded files must be CMYK process color or grayscale. Convert all spot colors to CMYK.
- » **RESOLUTION:** Linked images must be 300 dpi or higher.
- » FONTS: Convert all fonts to outlines.
- » PRINTER MARKS: Do not include bleed or crop and/or bleed marks on ads that are not fullpage, full-bleed.
- » AD DIMENSIONS: The ad must be set up to the exact ad size dimensions. Do not supply ads that include an artboard around the ad (eg. a 1/4 page ad set up in a 8.5"x11" document).
- » You may email electronic files to visitor@posternagency.com.

#### **IMPORTANT DATES**

EARLY BIRD DISCOUNT 5% off with reservation and half deposit received by December 12, 2025

**AD PLACEMENT DEADLINE January 16, 2026** 

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