

THE OFFICIAL VISITOR GUIDE FOR FREDERICK CITY & FREDERICK COUNTY, MARYLAND

An Engaged Audience **MEANS MORE FOR YOUR BOTTOM LINE!**

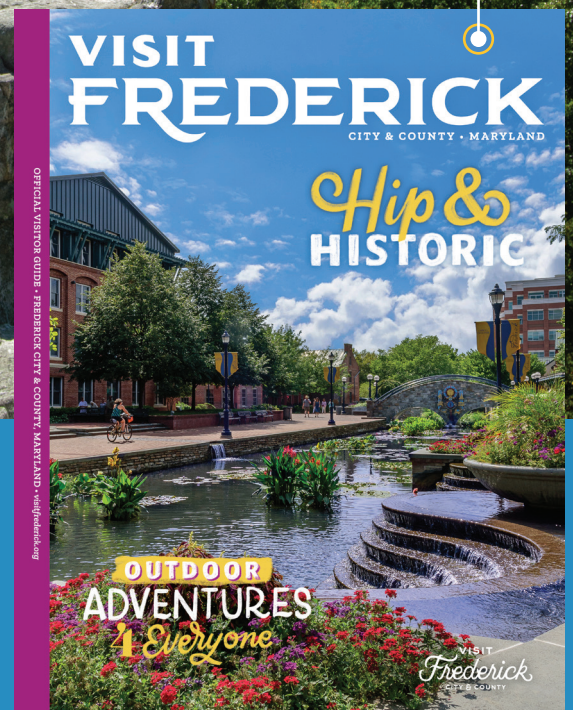
Advertising in the Visitor Guide guarantees that
your business's story is seen by hundreds of
thousands of active visitors who spend more than
\$1 MILLION A DAY IN FREDERICK COUNTY.

2019
VISITOR
GUIDE

2020 OFFICIAL MEDIA KIT

RESERVE YOUR SPACE EARLY
to secure the best placement for your advertisement.

For more information, contact visitor@posternagency.com.



2020 PRINT ADVERTISING OPTIONS & RATES

Visit Frederick County—the Official Visitor Guide for Frederick City and Frederick County, MD, tells the story of our unique and beautiful county.

Each year, hundreds of thousands of people—prospective visitors and current residents alike—use the guide to make decisions about what to see and do around town.

Make sure your story gets told with an advertisement in the 2020 Visit Frederick County Visitor Guide!

AD SIZE (Width x Height; In Inches)	MEMBER RATES	NON-MEMBER RATES
FULL PAGE Trim Size: 8"x10.5" Bleed Size: 8.5"x11"	\$4355	\$4575
2/3 PAGE Vertical: 4.634"x9.675"	\$3605	\$3790
1/2 PAGE Vertical: 4.634"x7.113" Horizontal: 7.032"x4.714"	\$2790	\$2920
1/3 PAGE Square: 4.634"x4.714" Vertical: 2.236"x9.675"	\$2215	\$2330
1/4 PAGE Vertical: 3.436"x4.714"	\$1640	\$1735
1/6 PAGE Vertical: 2.236"x4.714" Horizontal: 4.634"x2.279"	\$1250	\$1310
1/12 PAGE Square: 2.236"x2.279"	\$745	\$780

PRIME AD PAGES (Width x Height; In Inches)	MEMBER RATES	NON-MEMBER RATES
COVERS Inside Front, Inside Back, and Back	\$6040	\$6350
PAGE 1	\$5410	\$5690

IMPORTANT DEADLINES
PUBLICATION DATE March 2020
EARLY BIRD DISCOUNT 5% off with reservation and half deposit received by November 12, 2019
NON-CAMERA-READY MATERIALS December 10, 2019
CAMERA-READY MATERIALS January 7, 2020 (Electronic File)

For further information call 301-631-2401 or email visitor@posternagency.com

2020 OFFICIAL MEDIA KIT

WHY SHOULD I ADVERTISE?

"Advertising in Visit Frederick County is a must for us. We know that's how many of our out-of-town customers first discover Curious Iguana and our sister store, Dancing Bear Toys. Because of its broad reach, Visit Frederick County is an important tool for expanding our customer base beyond Frederick County."

MARLENE ENGLAND
Curious Iguana, Owner

YOUR AD COULD COST 3 CENTS PER GUIDE!



150,000

VISITOR GUIDES WERE MAILED & DISTRIBUTED AT VISITOR CENTERS AND LOCATIONS THROUGHOUT MARYLAND AND PENNSYLVANIA IN 2018

"Visit Frederick County is the primary promotional publication for visitors to Frederick County and the only guide publication officially sanctioned by the Tourism Council. Through wide distribution at businesses, attractions, state and local welcome centers, and through other methods, Visit Frederick County is the most efficient medium for local businesses and attractions to reach people who are planning or beginning their visit to Frederick County."

JOHN J. FIESELER
Tourism Council of Frederick County,
Executive Director

*Based on the Full Page Member Ad Rate

VISIT Frederick

2020 ADVERTISING CONTRACT

DATE

ADVERTISER

CONTACT PERSON

ADDRESS

PHONE

FAX

EMAIL

PRINT ADVERTISING OPTIONS

<input type="checkbox"/> Same ad as last year	PRINT AD SIZE <input type="checkbox"/> Full page <input type="checkbox"/> 2/3 <input type="checkbox"/> 1/2 <input type="checkbox"/> 1/3 <input type="checkbox"/> 1/4 <input type="checkbox"/> 1/6 <input type="checkbox"/> 1/12	NET COST* \$
<input type="checkbox"/> Edits to last year's ad	ORIENTATION <input type="checkbox"/> Vertical <input type="checkbox"/> Horizontal <input type="checkbox"/> Square	
<input type="checkbox"/> New ad	MEMBERSHIP <input type="checkbox"/> Member <input type="checkbox"/> Non-Member	

The Advertiser hereby contracts to run the size ad of retail display advertising indicated in accordance with the terms and conditions outlined below:

- 1 Acceptance of advertising is subject to the Publisher's approval and upon the agreement by the advertiser and/or agency to indemnify and save the publisher harmless from and against any claims or suits, without limitation, based on the contents or subject matter of such advertisements. All agreements are subject to contingencies beyond the control of the Publisher, who shall not be liable for damages if for any reason the advertisement is not published. Publisher's liability for error or omissions in the text of any advertisement shall not exceed the cost of the space occupied by the error. The Publisher will assume no responsibilities for errors unless copy is submitted by the non-camera-ready deadline.
- 2 Advertisements will not be canceled without written confirmation from advertiser or advertising agency.

Cancellations of contract must be made in writing 30 days before the space deadline. If materials for a confirmed insertion are not delivered by the deadline, Publisher has the right to bill the advertiser for the reserved space.

- 3 Requests for position will be accommodated as space permits at the discretion of the Publisher. Position may be reserved for 1/3 page sizes and larger at a 15% premium above the applicable rate on a space-available basis. However, the Publisher reserves the right to determine the actual position and to bill at the regular rates. In no case will the position of an advertisement entitle an advertiser to an adjustment or refund.
- 4 Advertising that resembles editorial, at the determination of the Publisher will be marked "Advertisement."
- 5 The Publisher will return advertising materials upon written request up to one year after publication date.
- 6 One copy of the publication will be mailed or delivered to each advertiser and each agency without charge.

- 7 Verbal agreements are not recognized. All terms and conditions other than those outlined herein shall be in writing and signed by both the advertiser and the Publisher.

TERMS & CONDITIONS

- 1 Payment terms: Unless otherwise noted, invoices are payable net 30 days after invoice date.
- 2 Balances unpaid after 30 days of invoice date are subject to 1.5% monthly finance charge.
- 3 Accounts delinquent for 90 days will be placed in collection. For such accounts, advertiser agrees to pay an additional 25% collection charge.
- 4 Billing discrepancies must be reported in writing to your account executive within 10 days of invoice date. After 10 days, invoices will be considered accurate. For such accounts, advertiser agrees to pay an additional 25% collection charge, court cost and reasonable attorney's fees, regardless of whether a lawsuit is initiated.

SIGNATURE

DATE

Please return to Postern, via email visitor@posternagency.com or via fax at 301-631-2901.
Make check payable to Postern, 6 N. East Street, Suite 200, Frederick, MD 21701.

2020 ADVERTISING CONTRACT

ADVERTISING TERMS & CONDITIONS

- » Acceptance of advertising is subject to the approval of The Tourism Council of Frederick County (TCFC) and Postern. Advertiser and/or agency agrees to indemnify and save TCFC and Postern harmless from and against any claims or suits, without limitation, based on the content or subject matter of such advertisements. All agreements are subject to contingencies beyond the control of the TCFC and Postern, which shall not be liable for damages if for any reason the advertisement is not published.
- » Advertising materials must be submitted in a form specified under Ad Production Requirements. All ads must be accompanied by the required proofs. Errors occurring because provided materials or proofs fail to meet Ad Production Requirements shall not entitle an advertiser to an adjustment or refund.
- » Ads that do not meet Ad Production Requirements or specified ad sizes may be altered at the publisher's discretion.
- » Advertisements will not be canceled without written confirmation from advertiser or advertising agency. Cancellations of contract must be made in writing 30 days before the space deadline. If materials for a confirmed insertion are not delivered by the deadline, publisher (Postern) has the right to bill the advertiser for the reserved space.
- » Requests for position will be accommodated as space permits at the publisher's discretion. In no case will the position of an advertisement entitle an advertiser to an adjustment or refund.
- » Publisher will return camera-ready advertising materials upon written request up to one year after publication date.
- » If publishing or printing error occurs, publisher's liability is limited to the cost of space occupied by error in ad. Advertiser or authorized agency must notify publisher of any error in writing within 30 days of publishing date.
- » Publisher is not liable for errors if ads have been supplied as "camera ready" materials (electronic file) from advertiser or authorized agency.
- » All advertising prices are net.
- » Invoices are payable net 30 days after invoice date. Balance unpaid after 30 days of invoice date are subject to 1.5% monthly finance charge. Accounts delinquent for 90 days will be placed in collection. For such accounts, advertiser

agrees to pay an additional 25% collection charge, court cost and reasonable attorney's fees, regardless of whether a lawsuit is initiated.

- » Verbal agreements are not recognized. All terms and conditions other than those outlined herein shall be in writing and signed by both advertiser and publisher.
- » Billing discrepancies must be reported in writing to your account executive within 10 days of invoice date. After 10 days, invoices will be considered accurate.

PRICING

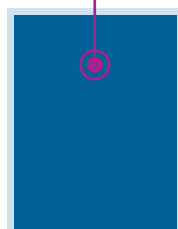
- » **Early Bird discount of 5% with reservation and half deposit received by November 12, 2019.**
- » Ad Agency discount of 15% to recognized ad agencies for digital ads with color matchprint and collected files to specifications as described in ad requirement description.
- » Guaranteed Preferred Positions add 15% and are only available for ads 1/3 page or larger.
- » Discount cap of 20%.
- » Discount is void if ads and/or files are not submitted as specified.

AD PRODUCTION REQUIREMENTS

- » **FILE FORMAT:** Press-quality or PDF/x1a:2001 PDF is the preferred file format. TIFF or EPS file formats are also acceptable. **We do not accept Pagemaker, Microsoft Word, Publisher or PowerPoint files.**
- » **COLOR/INK:** All artwork, linked files, and embedded files must be CMYK process color or grayscale. Convert all spot colors to CMYK.
- » **RESOLUTION:** Linked images must be 300 dpi or higher.
- » **FONTs:** Convert all fonts to outlines.
- » **PRINTER MARKS:** Do not include bleed or crop and/or bleed marks on ads that are not full-page, full-bleed.
- » **AD DIMENSIONS:** The ad must be set up to the exact ad size dimensions outlined above. Do not supply ads that include an artboard around the ad (eg: a 1/4 page ad set up in a 8.5"x11" document).
- » You may email electronic files to visitor@posternagency.com.

PICK YOUR SIZE BELOW!

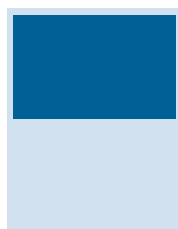
Reserve your space early for best placement.



FULL PAGE
Trim Size: 8"x10.5"
Bleed Size: 8.5"x11"



2/3 PAGE
Vertical
4.634"x9.675"



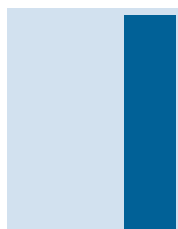
1/2 PAGE
Horizontal
7.032"x4.714"



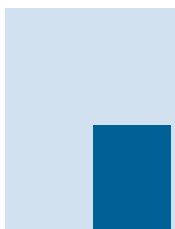
1/2 PAGE
Vertical
4.634"x7.113"



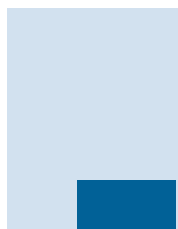
1/3 PAGE
Square
4.634"x4.714"



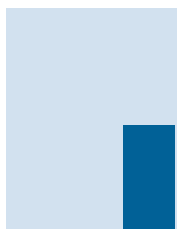
1/3 PAGE
Vertical
2.236"x9.675"



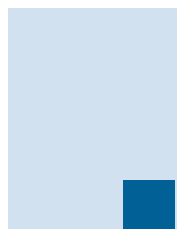
1/4 PAGE
Vertical
3.436"x4.714"



1/6 PAGE
Horizontal
4.634"x2.279"



1/6 PAGE
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1/12 PAGE
Square
2.236"x2.279"

IMPORTANT DEADLINES

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NON-CAMERA-READY MATERIALS December 10, 2019

CAMERA-READY MATERIALS January 7, 2020 (Electronic File)